



Sujoy Bhatia

Partner & Head of Corporate Practice

Delhi | Corporate and M&A
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PROFILE

Sujoy has over 18 years of experience in advising clients on corporate matters. He is the head of C&M's corporate practice area and primarily focuses on transactional advice. He has advised investors (both corporate and individual), target entities (both established and start-up) and various intermediaries on all aspects of transactions, including mergers, share sale/purchases, asset sales and buy-outs.

He also regularly advises clients on complex legal issues such as foreign exchange laws, contractual provisions and trade laws. His practice areas include advising on setting up business in India, day-to-day business operations, corporate compliance and governance and business structuring. In addition, Sujoy regularly advises on all types of commercial and corporate contracts. Sujoy also leads C&M's data and privacy practice and employment practice.

Before joining C&M, Sujoy was a partner in the corporate practice group of J. Sagar Associates and has previously worked with Ashurst LLP in London and Singapore.

EXPERIENCE

- Advised Indorama India Private Limited and Indorama Corporation Pte. Ltd. (its parent company) on the acquisition of Grasim Industries Limited's fertiliser business as a going concern on a slump sale basis for INR 2,649 Crores;
- Advised the Government of India on the acquisition of a majority stake by Power Finance Corporation in Rural Electrification Corporation valued at INR 14,500 Crores;
- Advised Ebix Inc. on the acquisition of ItzCash and its Singapore holding company – a simultaneous buy-out in two jurisdictions in the payments space;
- Advised PayU Payments Private Limited on an investment in Dotpe Private Limited; and
- Advised Chanel on the sale of its data centre/outsourcing operation in Bengaluru to Capgemini.

SECTORS

Automotive	Insurance	Manufacturing & Industrials
Consumer	IT/ITeS	Private Equity
Fintech	Luxury, Fashion & Beauty	Real Estate
Hotels and Leisure		Retail

THOUGHT LEADERSHIP

Co-author, Practitioner's manual on International Venture Capital Terms, Beck CE, 2022.

Co-author, Filing with RoC after approval of a scheme of arrangement: Aspects to consider, Bar & Bench, 2021.

Author, Covid-19 boost for Japan-India relations, Fortune India, 2020.

Author, Is CSR now a corporate social requirement, not a responsibility?, CNBC TV18, 2019.

QUALIFICATIONS

BAR QUALIFICATIONS

Advocate, India, 2004

Solicitor, England & Wales, 2009

EDUCATIONAL QUALIFICATION

LL.M. in trade laws, University of London, 2005

B.A. LL.B., Amity Law School, Indraprastha University, Merit, 2004

MEMBERSHIPS

Bar Council of Delhi

Delhi High Court Bar Association

International Bar Association - India Working Group

RECOGNITION

Notable Practitioner - IFLR1000

Leading Lawyer - Corporate / M&A - Legal Era

Testimonials

"Sujoy brought a wealth of experience and expertise and was very effective in negotiating the transaction documents in a manner which best protected our rights."

(Asialaw, 2022)

"Intelligent, calm, reasoned and effective."

(IFLR1000, 2023)